



ARIBA AND AYAAN FASHION LTD.

100% Export Oriented Buying House and Manufacture.

web: www.aafashionltd.com

ADDRESS:

BD OFFICE:

Kalam Cottage, 147/1/D, Aburtek Modhopra,
Khilkhat-1229, Dhaka. Bangladesh.

ITALY OFFICE:

Howlader Shahid, Viapiave, 44,2018-Sesto
Calende(VA), Provence Varese, Italy.

COMPANY PROFILE



Background:

THE YEAR 2018:

A founder, an employee, a room, and a vision. And a customer who believed in them. That was the beginning. Our employs more than 16 peoples.

When you work with passionate people, when you offer interesting jobs that fit their skills and goals, when you give them the freedom to do it in their own way, then you naturally grow.

Introductions :

"ARIBA AND AYAAN FASHION LTD." Is a LTD company and one of the leading Supplier in Bangladesh territory for woven, knitted, sweater and jute garments-goods since 2018. We are exporting top quality WOVEN, KNITTED & SWEATER and JUTE item for Men's, Women's, Boy's, Girl's & Kid's.

Our production team is highly experienced and dynamic in the Woven, Knit & Sweater garments production and willing to accept necessary changes in production to motivate, should require by buyer.

Our Merchandising teams having unique experienced in the technical merchandising, sourcing & planning, procurement with the 100% accuracy. Under our close supervision quality control & sampling team are always ready to assist our customer as per their requirement. We can say proudly that we friendly and ego free.

In word we can say, "Time, Quality, export & Buyers satisfactions are our main aim and profit is its logical sequence".

Our Strength:

- Strong on the costing & sourcing for all type of the clothing.
- Powerful network to source Small, Medium & Large Garments Manufacturers
- In-depth Knowledge of Merchandising, raw materials sourcing.
- Multi - Category Sourcing Strategy & Product Development
- Proven Analytical & Problem-Solving Skills
- Strong Negotiation Skills
- Production Planning & Execution
- Production Process Assessment
- Team Building & Leadership
- Creative Problem Solving and Quality assurance ability
- Extensive Knowledge in Woven & Knit
- Good Knowledge on Logistics Support
- Quick response of new Inquiry.

Our duty and responsibility:

- Marketing for order collection from the buyer.
- Select good suppliers to place the order.
- Order execution process follow up to shipment.
- Making product development samples for buyers.
- Contacting with buyers for necessary approvals.
- Forwarding all the comments and approvals to the factories.
- Follow-up order processing according to buyer's demand.
- Maintain desired product quality from sample to production.
- Should follow inspection terms and conditions according to buyer's demand.
- Shipping the goods and collect sales feedback.

Why Bangladesh:

Bangladesh is our perfect Destination where locally availability of Raw Materials, low Labor cost, Tax, Duty & VAT exemption 6000+Small, Medium & Large Garments factories are in Bangladesh those are capable to make any kinds of Garments with Good workmanship. Centrally located & great logistics supports are available here.

We are very much STRONG to SOURCES mall, Medium & Large Garments Manufacturers, Fabric Manufacturers and Trim Suppliers to execute your valued order within the REQUIRED QUALITY, COMPETITIVE PRICE & ON TIME DELIVERY. Some factories are OEKO-TEX, SEDEX, WRAP, BSCI, GOTS and ISO certified.

What we Export:

We are Exporting top quality WOVEN, KNITTED, SWEATER, JUTE and HANDICRAFT ITEM for Men's, Women's, Boy's, Girl's & Kid's. Like Basic Shirts, Dresses Shirt, Designers Shirt, Blouses, Trousers (Long & Shorts), Cargo Pant, Bermuda, Skirt, T-shirts, Polo Shirt, Sweat shirts, Fleece Jackets, Jogging/Track Suits, Windbreakers, Vests, School Uniform, Cap, Bags, Toy, etc. which are made with various types of Compositions (Cotton, CVC, TC, TR, Polyester, Spandex, Jute etc.) & Constructions of Denim, Twill, Canvas, Poplin, Flannel, Taffeta, Tricot, Microfiber, Silk, Georgette, Chiffon, Satin, Single jersey, Pique, Lacoste, Viscose, Spandex, Interlock, 1x1 and 2x2 Rib, 4X1 rib, Drop needle, Terry, Fleece, Polar Fleece, Thermal, France Terry, jute etc.

Our Service:

Our production team is highly experienced and dynamic in the WOVEN, KNITTED, SWEATER, JUTE and HANDICRAFT ITEM garments-goods production and willing to accept necessary changes in production to motivate, should require by buyer.

Our Merchandising teams having unique experienced in the technical merchandising, sourcing & planning, procurement with the 100% accuracy. Under our close supervision quality control & sampling team are always ready to assist our customer as per their requirement. We can say proudly that we friendly and ego free.

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We understand that as a buyer you have many choices when it comes to selecting a manufacturer, but it would be our pleasure if you select "third Party" for your work and we are confident that you will be satisfied with our products and services. We believe that we can support you for any kind of requirements with in short time, World class quality at a competitive price and on time delivery.

We will be happy if you kindly consider us to develop new business relationship with you. If there is any assist that you require please feel free to contact us.

Our Mission:

"To make best quality consumer products for our valued customers and deliver on-time while keeping our commitment to work environment for our employees."

Understanding the needs of our customer:

We have the knowledge of every single problem of sourcing and buying around the world. Having relocated to Bangladesh, the objective was very clear – we had to provide a solution to each of these problems a customer faces in his daily life of sourcing and buying, especially from Bangladesh. The major requirements of every customer are.

1. Quality control at every stage of production and professional final Inspection confirms to the AQL levels specified by the customer.
2. Competitive prices without compromise on quality.
3. Short lead-time.
4. Continues feedback on new fabric and product development.
5. Quick sampling and in-house design studio.
6. Prompt quotations.
7. Instant replies to queries and general communication.
8. Easy and prompt access to information of customer's orders-daily production, QC reports, critical paths, status, and documentation.
9. Information on competition.
10. Assistance and advice on product improvement and enhancement.
11. Flexibility in service to customer and ability to change a required.

Sample Program:

We need the spec, sketch, design and all details including the yarn composition and then we make sample for clients' approval. Sometimes, we do this sampling according to a given sample (original sample) from the client-end and then send them for the clients' approval. After receiving the approval, we make some more samples in case of buyers' satisfaction. If the sample quantity is a large number, then we make it as per buyers' requirements with a mutual understanding.

Quality Control:

No way to compromise set / required / aspired quality level" -- This is what we believe in terms of quality. A group of well experienced, efficient, self-motivated and dynamic merchandisers and quality controllers are working very hard to ensure the highest level of quality of garments with the right corner of the direction.

INSPECTION PROCESS:

- A) Fabrics/Yarn Inspection (Before Cutting/Winding),
- B) In Line Inspection (In Sewing/Knitting),
- C) Table Inspection (Sewing Output/Linking Output),
- D) Primary Inspection (Before Iron),
- E) Final Inspection (After Iron),
- F) Piece to Piece Measurement (Before Folding)

On- time Shipment:

Our ceaseless and sincere effort always goes to ensure high class quality and in- time shipment. Since we believe in crystal clear views and straight-forwardness, we provide our clients a Critical Path Method (CPM Method) how goods will be shipped in the required / given to have clear direction of merchandising the goods. If any stage of the path is affected, our immediate attention and action goes to adjust this in very next stage. Our motto is - No way to compromise set / required / aspired quality level.

"Third Party" specializes in areas of product development, production & timely deliveries, online & post production inspections, coordination & communication.

We provide the International Clients- **"A LIAISON OFFICE IN ITALY"** – with the utmost dedication and sincerity to let them lead the competition.

NAME OF COMPANY YEAR OF ESTABLISHMENT	: ARIBA AND AYAAN FASHION LTD. : IN THE YEAR OF 2018
1) CONTACT PERSON 	❖ Chairman Mohammed Abul Kalam Mondul Cell: +8801714411725 (Whats app), +8801970499933 e-mail: kalam@aafashionltd.com
2) CONTACT PERSON 	❖ Managing Director Abdul Khaleque Cell: +8801715478058 (Whats app) e-mail: khaleque@aafashionltd.com
3) CONTACT PERSON 	❖ Director S.M. Munir Ahamed Cell: +880929237092 (Whats app) e-mail: munir@aafashionltd.com

BANK DETAILS :

BANK NAME: IFIC BANK

A/C NAME : Ariba and Ayaan Fashion Ltd.

A/C No : 0220308374811

SWIFT : IFIC BD DH

"ARIBA AND AYAAN FASHION LTD' S Staffs :



MERCHANDISER	3 PERSONS
QUALITY CONTROLLER	6 PERSONS
RESEARCH & DEVELOPMENT	2 PERSONS
HR & COMPLIANCE	1 PERSONS
COMMERCIAL	1 PERSONS
ADMIN	1 PERSON
PRODUCT DEVELOPMENT & TECHNICIAN	2 PERSONS

Customer We Represent :

KOURAKLH AFOIOE	GREECE
SELECT FASHION	ISRAEL
ROSSINE TRADING SPA.	ITALY
Q2 TEXTILE VERTRIED	GERMANY
CHIC PARISIEN	URUGUAY
LEON	JAPAN
TOWN AND COUNTRY	CANADA
ERBURGT FASHION BV	HOLLAND
KOMEX S.A	POLAND

PRODUCTS For "ARIBA AND AYAAN FASHION LTD ".



Woven Division:

1. All kinds of Pants/Trousers/Bottoms on Non-Denims
2. All kinds of Pants/Trousers/Bottoms and tops on Denims
3. All kinds of woven Shirts, Blouse, Dress etc on non-Denims
4. All kinds of woven Jacket (Quilting, Water proof, Denim, Taffeta, Moleskin) etc.



Knit Division:

1. All kinds of T-shirts, Polo Shirts, Tank top, Pajama set, Nightwear, Home wear
2. All of Jacket on Polar Fleece, Micro Fleece, Terry, Sweat, Bonded Fleece, AOP Fleece.



Sweater Division:

All kinds of Sweater pull over, cardigan, in 3gg, 5gg, 7gg, 12gg, 14gg in Cotton, Acrylic, Acrylic cotton, Viscose- Nylon etc.



Major Market: Greece, Italy, U.S.A, Poland, Germany, Spain, Canada, France, Korea, Japan and China.

ASSOCIATE FACTORIES: We are working with more than 20 factories.

THANKS